

Selling High Value Consulting Services Top

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Selling Consulting Services The Myth of Killer Closing

December 17th, 2018 - Mike Schultz s excellent free report "Selling Consulting Services Forget Everything You Know About Sales and Begin to Sell Without Selling" has a great section in it on closing techniques

The Secret to Selling Professional Services

January 18th, 2019 - The best rainmakers bring in new clients because they are no different when they sell their services than when they deliver their services Great consultants create better futures for their clients that the clients didn't know were possible

Selling Consulting Services Using High End Value with Mark

January 14th, 2019 - Selling Consulting Services Using High End Value with Mark Pierce Iâ€™m very excited to have Mark Pierce joining us Mark welcome Thank you Michael

k i a c e e d s e r v i c e r e p a i r m a n u a l
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1 s t e d i t i o n